



Gale Associates, Inc.

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www.galeassociates.com

February 26, 2019

Mr. David DeGennaro
School Business Administrator
Hull Public Schools
180 Harborview Road
Hull, MA 02045

Re: Athletic Campus Renovations
Hull High School
Hull, MA
Gale JN 717210

Dear Mr. DeGennaro:

On February 13, 2019, bids for the above-referenced project were received by the Town of Hull. A total of six (6) bids were received and the tabulated bid results are attached for your records as Enclosure 1. Green Acres Landscape & Construction Co. Inc. (Green Acres) was the apparent low bidder, with Heimlich Landscaping & Construction Corp. (Heimlich) being the second lowest bidder, and R.A.D. Sports being the third lowest bidder.

Review of Bid Packages

Gale Associates, Inc. (Gale) reviewed the bid package submitted by the three (3) apparent low bidders for completeness and signatures.

Green Acres Landscape & Construction Co. Inc.

Green Acres's bid package was complete, properly executed and included all required forms. Green Acres acknowledged all addenda. Their final base bid was \$1,814,680, with an Alternate #1 (baseball field light bases) bid of \$28,378, an Alternate #2 (Baseball field light poles and fixtures) bid of \$58,320, and an Alternate #3 (track surfacing) bid of \$59,593.

Heimlich Landscaping & Construction Corp.

Heimlich's bid package was complete, properly executed and included all required forms. Heimlich acknowledged all addenda. Their final base bid was \$1,819,000, with an Alternate #1 (baseball field light bases) bid of \$34,000, an Alternate #2 (baseball field light poles and fixtures) bid of \$63,000, and an Alternate #3 (track surfacing) bid of \$61,000.

R.A.D. Sports

RAD's bid package was complete, properly executed and included all required forms. RAD acknowledged all addenda. Their final base bid was \$1,869,000, with an Alternate #1 (baseball field light bases) bid of \$12,000, an Alternate #2 (baseball field light poles and fixtures) bid of \$64,000, and an Alternate #3 (track surfacing) bid of \$64,000.

CELEBRATING 50 YEARS



Review of Contractor Experience/References

The Contractor Qualification Statement form, required to be submitted with the bid, requires that: ***"The bidder shall indicate a minimum of six (6) synthetic turf field projects within the past five (5) years of a similar character to this scope that he has completed as the General Contractor, and give references that will enable the Owner to judge his experience, skill and business standing."***

The intent of these requirements is to enable the Town of Hull to judge the relevant experience, skill and business standing of the contractor as they relate to the completion of track projects comparable to that to be completed. The bidders submitted qualification spreadsheets, which are included within Enclosure 2.

Review of Reference Checks

Gale completed reference checks for Green Acres, Heimlich Construction Corp. using a standard reference questionnaire. The Reference Check Questionnaire for Green Acres is provided as Enclosures 3, and the Reference Check Questionnaire for Heimlich Construction is provided as Enclosure 4. Gale did not perform reference check for R.A.D. but we have provided testimonials of experiences on recent projects found below.

Green Acres Landscape & Construction Co. Inc.

On a recent project, Gale contacted various references for projects of similar scope or value provided by Green Acres. Responses were obtained from the following references:

Contact: Darrell Bird
Project: Drake Playground, Waltham, MA

Contact: David DeConto
Project: DeConto Veterans Memorial Field, Sandwich, MA

Contact: Chris Huntress
Project: Memorial Field, Randolph, MA

Contact: Paul Aluni
Project: Yentile Farm, Wilmington, MA

The references provided positive reviews of the work completed by Green Acres. All references noted that they would recommend Green Acres as a General Contractor and had excellent remarks about the quality of their work. Each of the projects required Change Orders by Green Acres, but these were due to increased scope by the Owner or design issues.



Gale Experience with Green Acres:

Gale is familiar with Green Acres having completed approximately 10-15 projects with them over the past 15 years. A partial list includes:

- | | |
|-----------------------|------------------------------------|
| • Seekonk, MA | The Wheeler School |
| • Hopkinton, MA | Hopkinton High School |
| • Littleton, MA | Alumni Field |
| • Norwell, MA | Norwell Little League Fields |
| • Portsmouth, RI | Portsmouth High School |
| • Attleboro, MA | Attleboro High School |
| • Wolfeboro, NH | Brewster Academy |
| • Attleboro, MA | Bishop Feehan High School |
| • Nashua, NH | Stellos Stadium |
| • East Longmeadow, MA | East Longmeadow High School |
| • Dudley, MA | Shepherd Hill Regional High School |
| • Littleton, MA | Alumni Stadium |

Gale has generally been satisfied with Green Acres' performance. Each of these projects were completed successfully.

Heimlich Landscaping & Construction Corporation

On a recent project, Gale contacted various references for projects of similar scope or value provided by Heimlich. Responses were obtained from the following references:

Contact: Mr. Frank Stringi, City of Revere
Project: Harry Della Russo, Revere, MA

Contact: Mr. Michael D'Angelo, Town of Franklin
Project: Franklin High School, Franklin, MA

The references provided positive reviews of the work completed by Heimlich. All references noted that they would recommend Heimlich as a General Contractor and had positive remarks about the quality of their work. Reference questionnaires for Heimlich are provided within Enclosure 4.

Gale's Experience with Heimlich:

- | | |
|------------------|--|
| • Westford, MA | Westford Academy |
| • Andover, MA | Greater Lawrence Technical High School |
| • Wellesley, MA | Wellesley High School Track & Field |
| • Lynnfield, MA | Newhall Park and Glen Meadow Park |
| • Bedford, MA | High School Fields |
| • Winchester, MA | Manchester Field |
| • Medford, MA | High School Fields |

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Each project was successfully completed. However, on our project at Wellesley High School, the schedule did slip. We have found that Heimlich can occasionally get backed up with paperwork, as they have limited office support. Their construction is typically of good workmanship and other projects were completed on time and to the clients' satisfaction.

R.A.D. Sports, Inc.

Gale is familiar with RAD Sports, having completed over thirty (30) projects of this type and size, over the past 15 years, with RAD Sports as the General Contractor. A partial list includes:

- Westerly High School Track
- Lincoln School Phase I & II
- Boston College High School Track
- Salve Regina College Track
- North Reading High School
- Worcester Polytechnic Institute
- Needham High School Memorial Field
- Brown University Athletic Fields
- Norwell Track and Field
- Stanford Middle School Track
- Marciano Stadium (Brockton, MA)
- Saunders Stadium Track (South Boston, MA)
- Bishop O'Connell High School (VA)
- Boston English High School
- The Windsor School Fields
- Brookwood School Fields
- Roger Williams Soccer Complex
- St. Mary's College, MD

Each of these projects were completed successfully. Gale has generally been satisfied with RAD's performance.

Summary

Based on Gale's review of the bid submission, references, the anticipated project scope, as well as Gale's experience with Green Acres, it is our opinion that Green Acres is the lowest responsible and eligible bidder for award of the Contract.

If it is the intention of the Town to award and enter into a contract with Green Acres, upon your direction, we can prepare an "Intent to Award" notification letter addressed to Green Acres.

We trust this information serves your needs at this time. Should you have any questions or require any additional information, please do not hesitate to contact my office.

Best regards,

GALE ASSOCIATES, INC.


Margaret J. Laracy
Senior Staff Engineer


John M. Perry, P.E.
Chief Civil Engineer

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Enclosures:

- Bid Results Tabulation
- Bidder Reference Forms
- Green Acres Reference Check Questionnaires
- Heimlich Reference Check Questionnaires

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**ENCLOSURE 1:
BID RESULTS TABULATION**

RE - BID

Project Name	<u>HULL HIGH SCHOOL</u>
Gale JN	<u>717210 - RE-BID</u>
Date	<u>February 13, 2019 12:00 p.m.</u>
Gale Representative	<u>MJL</u>

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**ENCLOSURE 2:
BIDDER REFERENCE FORMS**

RAD SPORTS

3. The bidder shall indicate a minimum of six (6) track and synthetic turf field projects within the past five (5) years of a similar character to this scope that he has completed as the General Contractor, and give references that will enable the Owner to judge his experience, skill and business standing.

Include the following information for each reference:

	Project Name	Project Scope	Project Location	General Contractor (Yes/No)	Contract Amount	Year Completed	Owner/Point of Contact Information (email and phone)
1.	Town of New Canaan	(3) Multi-Purpose Synthetic Turf Field- Track	New Canaan, CT	Yes	\$4,701,859.00	2017	Jay Egan, 203-594-4638 jay.egan@ncps-k12.org
2.	Town of Weston	Track and Field Renovation	Weston, MA	Yes	\$3,644,325.00	2017	Megan Buczynski 781-326-2600 meb@activitas.com
3.	RSU No. 4 Freeport High school	Multi-Purpose In-Filled synthetic Turf Field- Track	Freeport, ME	Yes	\$3,889,603.00	2017	Patrick Carroll 207-772-1552 pcarroll@carroll-assoc.com
4.	Belmont Hill School	In-Filled Synthetic Turf Field Running Track	Belmont, MA	Yes	\$789,074.00	2016	Josh Atkinson 617-654-6003 josh.atkinson@stantec.com
5.	Notre Dame Academy	In-Filled Synthetic Turf Field Track	Hingham, MA	Yes	\$2,532,421.00	2016	Arthur Eddy 401-383-4950 aeady@birchwooddesigngroup.com
6.	Boston College High School	(2) Baseball In-filled Synthetic Turf Field Track	Boston, MA	Yes	\$6,699,027.00	2015	Megan Buczynski 781-326-2600 meb@activitas.com

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HEIMLICH

Project Name	Location	Scope	General Contractor	Contract Amount	Year Completed	Owner/Contact Info
Harry Downes Landscape Improvements	Brookline, MA	Site Improvements Project, Including Synthetic Field, Track Resurfacing, New Playground & New Natural Turf Baseball Field	Yes	\$ 1,829,094.00	August 2019	Karen Hersey Town of Brookline 617-264-6464 khersey@brookline.ma.gov
Pony Express Playing Fields Parking Lot Project	Ipswich, MA	Earthwork, Including Shaping of Detention Ponds, Gravel Parking Lots, Loaming & Seeding	Yes	\$ 99,300.00	December 2018	Frank Antonucci Town of Ipswich Purchasing Director 978-356-6608 franka@ipswich-ma.gov
Greater Lawrence Regional Vocational Technical School Athletic Campus Improvements, Phase 2	Andover, MA	Synthetic Turf Field & Complex Improvements	Yes	\$ 1,577,700.00	July 2019	James Strickland Gale Associates 781-335-6465 jst@gzinc.com
Fittipello Park Improvements Project	Watertown, MA	Site Improvements & Construction of New Dog Park	Yes	\$ 1,287,000.00	November 2018	Gleam Howard CDM Smith 617-452-6630 Howardg@cdmsmith.com
Bishop School Drainage Improvement Project	Arlington, MA	Drainage Improvements	Yes	\$ 60,900.00	August 2018	Mark Milano Town of Arlington 781-316-3010 mmiano@town.arlington.ma.us
Newell Stadium Repairs, Gloucester High School	Gloucester, MA	Bleacher Support & Track Repairs	Yes	\$ 1,267,000.00	December 2018	Scott Landgren Town of Brookline 978-987-3960 slandgren@brookline.ma.gov
Stonehill College, WB Mason Stadium	Easton, MA	Synthetic Turf Replacement	No	\$ 224,000.00	October 2018	Christian Hintress Hintress Sports 978-470-8882 chrh@hintressassociates.com
Pierce Field Turf Replacement Project, Tyngsborough High School	Tyngsborough, MA	Synthetic Turf Replacement	Yes	\$ 271,500.00	September 2018	John Amato JJA Sports 978-692-0247 jiamato@jjasports.com
Westford Academy Track Renovation Project	Westford, MA	Track Renovation	Yes	\$ 588,000.00	August 2018	James Strickland Gale Associates 781-335-6465 jst@gzinc.com
North Shore Nursery School	Beverly, MA	New Playground	Yes	\$ 179,000.00	August 2018	Jessie Vogel, Director North Shore Nursery School 978-922-8450 jvogel@northshorenurseryschool.org
McEvoy Field Improvements Project	North Andover, MA	Installation of Ball Safety Netting System	Yes	\$ 23,900.00	May 2018	Ray Santilli Town of North Andover 978-688-9516 rsantilli@northandoverma.gov
Shawsheen Valley Technical High School, Phase II, Softball Fields Renovation Project	Billerica, MA	Softball Fields Renovation	Yes	\$ 669,000.00	April 2018	Melanie Hagan SVRT 978-671-3605 mhagan@shawsheentec.ma.us
Sacramone Park Renovation Project, City of Everett	Everett, MA	Synthetic Turf Fields & Complex Improvements	Yes	\$ 3,005,500.00	Spring 2018	Asen Hambarzumian Nesta Engineering 508-221-7174 ah@nesteeng.com
Winchester Soccer Club Winchester Community Park	Winchester, MA	Indoor Facility Synthetic & Natural Soccer Fields	Yes	\$ 4,500,000.00	December 2019	Asen Hambarzumian Nesta Engineering 508-221-7174 ah@nesteeng.com
Swan Street Renovation Project Phase I	Everett, MA	Construct Playgrounds/Splash Pool Area	Yes	\$ 1,296,000.00	April 2018	Asen Hambarzumian Nesta Engineering 508-221-7174 ah@nesteeng.com

HEIMLICH

Greater Lawrence Regional Vocational Technical School Athletic Campus Improvements, Phase 1	Andover, MA	Synthetic Turf Field & Complex Improvements	Yes	\$ 1,577,700.00	October 2017	John N. Lavoie GLTS 978-686-0194 jlavoie@gits.net James Strickland Gale Associates 781-355-6465 jls@gaine.com
Phase III Capping Program, Pine Banks Park	Melrose, MA	Construct Solid Waste Cap & New Dog Park	Yes	\$ 434,000.00	October 2017	Scott Murphy Hayner/Swanson 603-883-2057 smurphy@hayner-swanson.com
Burlington High School Lights	Burlington, MA	Installation of Musco Lighting System	Yes	\$348,000.00	September 2017	Robert Cunha Town of Burlington, Director of Operations 781-270-1814 Bob Cunha@bysk12.org
Lincoln Park Soccer Field No. 2 Lighting Project	Lexington, MA	Construction of Light Poles, Light Pole Pole & Pole Caps	Yes	\$ 314,480.00	August 2017	Ron St. Michel Sanborn Head Associates, Inc. 978-392-0900 rstmichel@sanbornhead.com
Shawshoan Technical Athletic Campus Improvement Project, Shawshoan Valley Technical High School	Billerica, MA	Athletic Complex	Yes	\$ 6,100,000.00	Spring 2017	Melanie Haggan SVRT 978-671-3605 mhaggan@shawshoan.technical.ma.us
Wellesley High School Track & Field Renovation	Wellesley, MA	Synthetic Turf Field & Complex Improvements	Yes	\$ 2,912,000.00	Spring 2017	John Perry Gale Associates 781-355-6465 jmp@gaine.com
Harry DeLo Russo Stadium Improvements	Revere, MA	Athletic Complex	Yes	\$ 4,700,000.00	2015	Scott Landgren Town of Brookline 978-987-3960 slandgren@brooklinema.gov
City of Marlborough Ward Park	Marlborough, MA	Ward Park Improvement Project	Yes	\$ 3,000,000.00	2016	Scott Landgren Town of Brookline 978-987-3960 slandgren@brooklinema.gov
Lynnfield Town Fields Improvements Project Phase 1	Lynnfield, MA	Town Fields Improvement Project	Yes	\$ 559,000.00	2016	John Perry Gale Associates 781-355-6465 jmp@gaine.com
Bentley University Synthetic Fields Replacement Project Franklin High School Installation of Artificial Turf Field	Waltham, MA Franklin, MA	Synthetic Fields Replacement Artificial Turf Field	No Yes	\$ 839,000.00	2016 2015	Arsen Hambarzumian Nesra Engineering 508-221-7174 ah@nesraeng.com Peter Zychowicz 617-451-2717
Madeline English School	Everett, MA	Athletic Field Renovation Project	Yes	\$ 1,100,000.00	2014	Arsen Hambarzumian Nesra Engineering 508-221-7174 ah@nesraeng.com
Bunham Playground	Gloucester, MA	Field Improvements Project Phase 1	Yes	\$ 210,000.00	2014	Donna Compton, Purchasing City of Gloucester 978-281-9710
Burlington Marshall Simonds	Burlington, MA	New Athletic Field	No	\$ 757,475.00	2013	CTA Construction 781-786-6600
Newell Stadium, Gloucester High School	Gloucester, MA	Newell Stadium Improvements Project	Yes	\$ 3,200,000.00	2013	Scott Landgren Town of Brookline 978-987-3960 slandgren@brooklinema.gov
Colby Sawyer College	New London, NH	Track & Synthetic Turf Field	Yes	\$ 2,200,000.00	2013	Doug Atkins Colby Sawyer College 800-272-1015
Proctor Academy	Andover, NH	Two Synthetic Fields & Softball Field	Yes	\$ 2,000,000.00	2012	John Ferris Proctor Academy 603-735-6206

GREEN ACRES

3. The bidder shall indicate a minimum of six (6) track and synthetic turf field projects within the past five (5) years of a similar character to this scope that he has completed as the General Contractor, and give references that will enable the Owner to judge his experience, skill and business standing.

Include the following information for each reference:

	Project Name	Project Scope	Project Location	General Contractor (Yes/No)	Contract Amount	Year Completed	Owner/Point of Contact Information (email and phone)
1.	Carver High School Athletic Field Renovations	Carver High School Track & Field Renovations	Carver, MA	YES	\$3,424,140.63	2018	Ben Gleason -Activitas 781-355-7048
2.	Medfield High School Athletic Field Renovations	Multi-Use Synthetic Turf Field	Medfield, MA	YES	\$1,802,886.00	2016	James Asprino Pire Corp 508-543-1755
3.	Dudley Shepard Hill Regional High School Athletic Renovations	Track and Field Renovations	Dudley, MA	YES	\$2,216,064.88	2014	Jerry Millette 508-335-7167
4.	Portsmouth High School	Portsmouth High School Athletic Renovations	Portsmouth, RI	YES	\$2,336,028.00	2014	David Croston 617-460-9173
5.	Attleboro High School Athletic Campus	Athletic Campus Renovations	Attleboro, MA	YES	\$3,401,844.78	2013	Gale Associates 781-335-6465
6.	Simonian & McCarthy Middle School	Simonian & McCarthy Middle School Track & Field Renovations	Chelmsford, MA	YES	\$1,651,790.00 McCarthy Middle \$812,013.00 Simonian	2013	Brian Milisci Whitman & Bingham 978-537-5286

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ENCLOSURE 3:
GREEN ACRES REFERENCE CHECK QUESTIONNAIRES

BIDDER REFERENCE FORM

Reference Contact: Chris Huntress, Huntress Associates
Phone number: 978-470-8882
Reference project: Memorial Field, Randolph, MA
Contract Amount: \$2,300,000
Completion Date: 2012

What was the scope of work?

400 m Track, Turf Field, Lighting, 500- person grandstand, misc. site improvements

Did they start/finish on time?

Yes.

Did they adhere to the plans and specifications?

Yes.

Was any work carried out in occupied spaces?

Yes.

Did they request any Change Orders?

No.

Would you recommend them for future work?

Yes, absolutely.

Any additional comments?

I've worked with Green Acres on 3-4 projects in the past few years. Performance has been good.

BIDDER REFERENCE FORM

Reference Contact: Paul Aluni

Phone number: 978-658-4499

Reference project: Yentile Farm

Contract Amount: \$4,053,560

Completion Date: 2016

What was the scope of work?

This project was a 15 acre undertaking consisting of a synthetic turf field, concessions, playgrounds, lighting, walking paths, etc.

Did they start/finish on time?

The project is still ongoing but they have remained on schedule for the most part.

Did they adhere to the plans and specifications?

Yes .

Was any work carried out in occupied spaces?

No .

Did they request any Change Orders?

There were some change orders but most of these were owner requests or unforeseen conditions .

Would you recommend them for future work?

Yes.

Any additional comments?

They have great workmanship but like most contractors you need to stay on top of them about schedule, submittals, etc.

BIDDER REFERENCE FORM

Reference Contact: Darrell Bird

Phone number: 508-478-8426

Reference project: Drake Playground, Waltham, MA

Contract Amount: \$1,825,534

Completion Date: 2014

What was the scope of work?

The Drake Field is one of four (4) park renovations in the Town of Waltham. Green Acres was the low bidder on three (3) of them. The Drake Field project consists of a playground and a natural turf, irrigated softball field. Some other site amenities include a concrete seat wall, a drinking fountain, drainage and walkways throughout.

Did they start/finish on time?

Green Acres started as soon as money was available for the project, and they finished on time.

Did they adhere to the plans and specifications?

Yes. Green Acres does not mess around with substitutions. They tend to use products specified in the contract documents.

Was any work carried out in occupied spaces?

Yes, right next to the Plympton School.

Did they request any Change Orders?

There were some change orders- they were very fair with additional work. Most change orders were Owner requests or engineering oversight.

Would you recommend them for future work?

I would absolutely recommend them for future work. They did a great job.

Any additional comments?

I was involved with them at the DeConto Veterans Memorial Project which was a two phase project consisting of a track, synthetic turf field, drainage and cast in place bleachers. They did an outstanding job on this project.

BIDDER REFERENCE FORM

Reference Contact: Dave DeConto
Phone number: 508-833-8054
Reference project: DeConto Veterans Memorial Stadium
Contract Amount: \$1,825,534
Completion Date: 2014

What was the scope of work?

Two phase project consisting of a track, synthetic turf field, MUSCO lighting, drainage and cast in place bleachers. They did an outstanding job on this project.

Did they start/finish on time?

The first phase of this project began in 2011, and the second began in 2014.

Did they adhere to the plans and specifications?

They did follow the plans and specifications. There was one hiccup with the MUSCO lighting but Green Acres and MUSCO resolved the issue quickly so that it wouldn't delay the project.

Was any work carried out in occupied spaces?

Yes, and Green Acres was very accommodating. The High School was very concerned about the trucks interfering with the bus schedule. Green Acres arranged it so that the workers/deliveries arrived before the buses in the morning and the workers left the site in the afternoon before bus pick-up.

Did they request any Change Orders?

There were some change orders on the job but most were Owner initiated.

Would you recommend them for future work?

Absolutely.

Any additional comments?

ENCLOSURE 4:
HEIMLICH REFERENCE CHECK QUESTIONNAIRES

Contractor: Heimlich Landscaping and Construction Corporation
Project: Athletic Campus Improvements - Phase 1

BIDDER REFERENCE FORM

Reference Source: Town of Franklin
Reference Contact: Michael D'Angelo
Phone number: 508-553-4802
Reference project: Franklin High School
Contract Amount: \$ 839,000.00
Completion Date: 2015

What was the scope of work?

Heimlich added another turf field to an existing complex.

Did they start/finish on time?

Yes.

Did they adhere to the plans and specifications?

Yes

Was any work carried out in occupied spaces?

There were some unforeseen conditions but they charged us very minimally for the work that was done.

Did they request any Change Orders?

The town added some scope to the project and they handle it very well.

Would you recommend them for future work?

Yes, I would highly recommend them. The owner is great and on site frequently.
It's a family business so everything is very controlled. Everything happened on time.

Any additional comments?

Contractor: Heimlich Landscaping and Construction Corporation
Project: Athletic Campus Improvements - Phase 1

BIDDER REFERENCE FORM

Reference Source: City of Revere
Reference Contact: Frank Stringi
Phone number: 781-286-8181
Reference project: Harry Della Russo Stadium
Contract Amount: \$4,634,900
Completion Date: 2015

What was the scope of work?

The entire project was approximately \$7 million. The scope included and entirely new stadium with a track an synthetic turf field, a 2000 seat bleacher system, a new concession building, a new restroom building and new sidewalks around the stadium.

Did they start/finish on time?

Yes.

Did they adhere to the plans and specifications?

Yes, they did a great job.

Was any work carried out in occupied spaces?

No.

Did they request any Change Orders?

They did not request any change orders however the City added some work and they did a great job with all of our requests.

Would you recommend them for future work?

Yes, absolutely. They were very cooperative.

Any additional comments?